



# Scripting



## New Power Words Presentation Overview Script

Hello \_\_\_\_\_, its \_\_\_\_\_.

I'm calling *because, I'm just curious about* something.

*I just found out* how I can give away \$50.00 cash; free...to 20 people this week!

**Short brief pause... this is so that potential prospect can think and take in what they just heard.**

**K-Tip: To know you are on the right track; you want the prospect to think or ask: "How do you do that?" "REALLY? HOW?"**

*Would it be okay with you if;* I made you one of those 20? Since most people I have talked to are excited, I only have 8 openings left... We *only need to do a few things to make this happen for you.* (*With your permission*) I will need to...

- 1) Give you the link where you will go to. Once there fill in the special fields. (This only come to me, so I know who is qualified) Here is where you get access into the system to...
- 2) Listen to – which takes less than 9 minutes to get through. Whereby ...
- 3) I can call to get your honest opinion/feedback on what you saw and heard.
- 4) Then I get to give you that \$50.00!

*This is how you make* that \$50.00 FREE CASH! Because there are additional benefits...*the (or then) the rest is up to you.*

*Everybody knows* that *most people* would like to be asked to give their opinion, and since *there's an old saying* that says; "You have not because you ask not." *Is there any reason why* I couldn't get your honest feedback?



**When LIVE... Stop here!**  
**Continue with the PS3 pipeline process!**



**When you are leaving this message on voice mail:  
(Add the following to the VM ONLY) Hey...quick...**



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## GRAB A PEN!

I would like to give you that link now to be sure you do not miss this window ow opportunity. READY? That site link is... (READ IT SLOW AND 2Xs) My DIRECT CELL number (where you can call or text) is... (SLOW) AND – CLEAR and again that is... (SLOW) AND – CLEAR Again this is: (YOUR NAME) I look forward in connecting with you soon. Meet you on the other side!

----- BONUS BELOW -----

## STUFF YOU SHOUD HAVE AND KNOW IN YOUR PS3 WOOKBOOK

Before I send you the information... let me ask...I’m just curious... “When will you have time to go to the website?” GET A TIME!

I have an idea... since I know we all get busy... how about if I send you the information over now and a reminder at (the time they gave) that lets you know I will call you in (15, 20, or 30, minutes) so if you do not have the time to do this between now and then you will have that time then to get it done so that when I call you can give me your honest opinion so I can give you that free gift too and the rest is up to you.

So (RECAP the upfront contract) I will call you at \_\_\_\_\_,

Do you have any questions for me at this time?

Great, I can’t wait to get your opinion talk to you at \_\_\_\_\_.

